

2320 Department of Real Estate

The mission of the Department of Real Estate is to protect the public in real estate transactions and provide related services to the real estate industry.

3-YR EXPENDITURES AND POSITIONS (Summary of Program Requirements)

	Positions			Expenditures		
	2006-07	2007-08	2008-09	2006-07*	2007-08*	2008-09*
10 Licensing and Education	70.6	80.8	73.5	\$9,590	\$11,640	\$9,381
20 Enforcement and Recovery	186.6	197.2	199.0	24,270	28,286	28,217
30 Subdivisions	61.0	63.0	63.5	6,481	7,140	7,050
40.10 Administration	44.7	48.6	51.6	7,833	8,266	7,686
40.20 Distributed Administration	-44.7	-48.6	-51.6	-7,659	-8,081	-7,501
TOTALS, POSITIONS AND EXPENDITURES (All Programs)	318.2	341.0	336.0	\$40,515	\$47,251	\$44,833
FUNDING				2006-07*	2007-08*	2008-09*
0317 Real Estate Fund				\$40,304	\$46,816	\$44,398
0995 Reimbursements				211	435	435
TOTALS, EXPENDITURES, ALL FUNDS				\$40,515	\$47,251	\$44,833

LEGAL CITATIONS AND AUTHORITY

DEPARTMENT AUTHORITY

Business and Professions Code, Division 4, Parts 1 and 2.

DETAILED BUDGET ADJUSTMENTS

	2007-08*			2008-09*		
	General Fund	Other Funds	Positions	General Fund	Other Funds	Positions
Baseline Adjustment Descriptions						
• Employee Compensation/Retirement Adjustments	\$-	\$679	-	\$-	\$731	-
• Fiscal and Business Services Workload	-	-	-	-	139	2.9
• Adjust Volume Related Operating Expenses	-	-	-	-	-300	-
• Other Workload Adjustments	-	-32	4.5	-	-2,341	-3.4
Totals, Baseline Adjustments	\$-	\$647	4.5	\$-	-\$1,771	-0.5
TOTALS, BUDGET ADJUSTMENTS	\$-	\$647	4.5	\$-	-\$1,771	-0.5

PROGRAM DESCRIPTIONS (Program Objectives Statement)

10 - LICENSING

The objective of the Licensing Program is to ensure that individuals who wish to engage in real estate business and act in the capacity of, or advertise as, a real estate broker or salesperson within California meet specified qualifications.

20 - ENFORCEMENT AND RECOVERY

The objective of this program is to investigate the actions of any person acting in the capacity of a real estate licensee, perform financial compliance audits of licensees and subdividers, and administratively prosecute violations of the Real Estate Law and Subdivided Lands Law.

30 - SUBDIVISIONS

The Subdivisions Program protects the public against fraud and misrepresentation in the sale or lease of subdivided land through the issuance of public reports which disclose vital information to prospective purchasers of subdivision interests.

40 - ADMINISTRATION

The Administration Program provides support services to the department's programs through the Fiscal and Business Services Section, Information Technology Section, and Human Resources Section.

* Dollars in thousands, except in Salary Range.

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DETAILED EXPENDITURES BY PROGRAM (Program Budget Detail)

		2006-07*	2007-08*	2008-09*
PROGRAM REQUIREMENTS				
10	LICENSING AND EDUCATION			
	State Operations:			
0317	Real Estate Fund	\$9,528	\$11,355	\$9,096
0995	Reimbursements	62	285	285
	Totals, State Operations	\$9,590	\$11,640	\$9,381
PROGRAM REQUIREMENTS				
20	ENFORCEMENT AND RECOVERY			
	State Operations:			
0317	Real Estate Fund	\$24,270	\$28,286	\$28,217
	Totals, State Operations	\$24,270	\$28,286	\$28,217
PROGRAM REQUIREMENTS				
30	SUBDIVISIONS			
	State Operations:			
0317	Real Estate Fund	\$6,481	\$7,140	\$7,050
	Totals, State Operations	\$6,481	\$7,140	\$7,050
PROGRAM REQUIREMENTS				
40.10	ADMINISTRATION			
	State Operations:			
0317	Real Estate Fund	\$7,684	\$8,116	\$7,536
0995	Reimbursements	149	150	150
	Totals, State Operations	\$7,833	\$8,266	\$7,686
PROGRAM REQUIREMENTS				
40.20	DISTRIBUTED ADMINISTRATION			
	State Operations:			
0317	Real Estate Fund	-\$7,659	-\$8,081	-\$7,501
	Totals, State Operations	-\$7,659	-\$8,081	-\$7,501
TOTALS, EXPENDITURES				
	State Operations	40,515	47,251	44,833
	Totals, Expenditures	\$40,515	\$47,251	\$44,833

EXPENDITURES BY CATEGORY (Summary By Object)

1 State Operations	Positions			Expenditures		
	2006-07	2007-08	2008-09	2006-07*	2007-08*	2008-09*
PERSONAL SERVICES						
Authorized Positions (Equals Sch. 7A)	318.2	358.6	350.7	\$17,501	\$19,280	\$19,333
Total Adjustments	-	-	3.0	-	588	688
Estimated Salary Savings	-	-17.6	-17.7	-	-894	-899
Net Totals, Salaries and Wages	318.2	341.0	336.0	\$17,501	\$18,974	\$19,122
Staff Benefits	-	-	-	6,107	7,411	7,486
Totals, Personal Services	318.2	341.0	336.0	\$23,608	\$26,385	\$26,608
OPERATING EXPENSES AND EQUIPMENT				\$16,292	\$17,866	\$15,225
SPECIAL ITEMS OF EXPENSE				\$615	\$3,000	\$3,000
TOTALS, POSITIONS AND EXPENDITURES, ALL FUNDS				\$40,515	\$47,251	\$44,833
(State Operations)						

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DETAIL OF APPROPRIATIONS AND ADJUSTMENTS (Reconciliation with Appropriations)

1 STATE OPERATIONS	2006-07*	2007-08*	2008-09*
0317 Real Estate Fund			
APPROPRIATIONS			
001 Budget Act appropriation	\$42,979	\$46,169	\$44,398
Allocation for employee compensation	1,431	743	-
Adjustment per Section 3.60	172	-64	-
Adjustment per Section 4.75 Statewide Surcharge	1	-	-
Adjustment per Section 15.25	-	-32	-
Totals Available	\$44,583	\$46,816	\$44,398
Unexpended balance, estimated savings	-4,279	-	-
TOTALS, EXPENDITURES	\$40,304	\$46,816	\$44,398
0995 Reimbursements			
APPROPRIATIONS			
Reimbursements	\$211	\$435	\$435
TOTALS, EXPENDITURES, ALL FUNDS (State Operations)	\$40,515	\$47,251	\$44,833

FUND CONDITION STATEMENTS

	2006-07*	2007-08*	2008-09*
0317 Real Estate Fund ^s			
BEGINNING BALANCE	\$50,107	\$50,198	\$37,330
Prior year adjustments	184	-	-
Adjusted Beginning Balance	\$50,291	\$50,198	\$37,330
REVENUES, TRANSFERS, AND OTHER ADJUSTMENTS			
Revenues:			
123400 Real Estate Examination Fees	6,077	3,002	2,283
123500 Real Estate License Fees	20,515	19,387	19,077
123600 Subdivision Filing Fees	9,358	7,775	8,004
125700 Other Regulatory Licenses and Permits	376	376	376
141200 Sales of Documents	95	95	95
142500 Miscellaneous Services to the Public	332	332	332
150300 Income From Surplus Money Investments	2,571	2,100	1,900
161000 Escheat of Unclaimed Checks & Warrants	20	20	20
161400 Miscellaneous Revenue	588	588	588
164300 Penalty Assessments	314	314	314
Total Revenues, Transfers, and Other Adjustments	\$40,246	\$33,989	\$32,989
Total Resources	\$90,537	\$84,187	\$70,319
EXPENDITURES AND EXPENDITURE ADJUSTMENTS			
Expenditures:			
0840 State Controller (State Operations)	35	41	42
2320 Department of Real Estate (State Operations)	40,304	46,816	44,398
Total Expenditures and Expenditure Adjustments	\$40,339	\$46,857	\$44,440
FUND BALANCE	\$50,198	\$37,330	\$25,879
Reserve for economic uncertainties	50,198	37,330	25,879

CHANGES IN AUTHORIZED POSITIONS

	Positions			Expenditures		
	2006-07	2007-08	2008-09	2006-07*	2007-08*	2008-09*
Totals, Authorized Positions	318.2	358.6	350.7	\$17,501	\$19,280	\$19,333

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	Positions			Expenditures		
	2006-07	2007-08	2008-09	2006-07*	2007-08*	2008-09*
Salary Adjustments	-	-	-	-	588	600
Proposed New Positions:				Salary Range		
Prog Techn	-	-	2.0	2,280-2,975	-	61
Ofc Asst-Typing	-	-	1.0	2,143-2,606	-	27
Totals Proposed New Positions	<u>-</u>	<u>-</u>	<u>3.0</u>	<u>\$-</u>	<u>\$-</u>	<u>\$88</u>
Total Adjustments	<u>-</u>	<u>-</u>	<u>3.0</u>	<u>\$-</u>	<u>\$588</u>	<u>\$688</u>
TOTALS, SALARIES AND WAGES	318.2	358.6	353.7	\$17,501	\$19,868	\$20,021

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